

# May 26<sup>th</sup> 2022

## Virtual National Forum for CAMA Members

### Canoe Procurement Group of Canada: Maintaining a Vibrant Organization Through Effective Procurement

Hosted by: The Canoe Procurement Group of Canada

Thursday, May 26th, 2022 | 2:00 p.m. to 3:00 p.m. EST

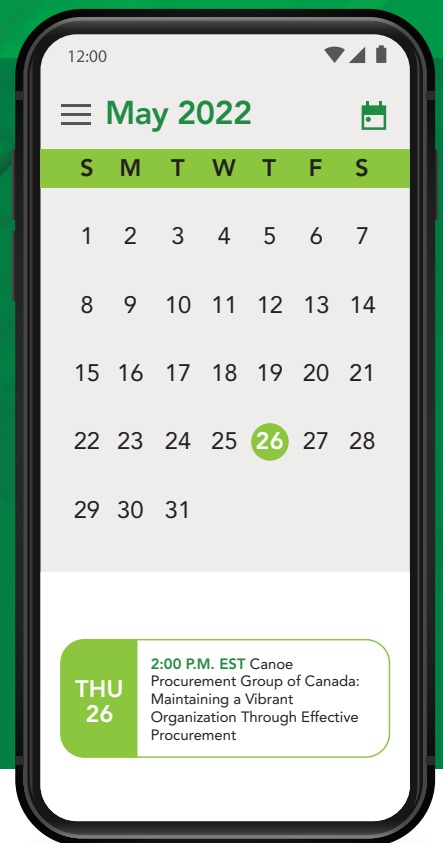
#### Speakers:

David Dextraze, CET, Manager of National Partnerships, Canoe Procurement Group of Canada

Tyler Hannemann, MBA, Manager of Supplier Relations, Canoe Procurement Group of Canada

Craig Pettigrew, FCIP, CRM, Manager of Insurance for RMA

Jeff Nichol, Director of Benefits, Canoe Benefits Program / Vice President of Public Sector Consulting at Lane Quinn Benefit Consultants



#### Who Can Attend this Webinar?

CAMA Members and Their Employees.  
Non-Members are also welcome to attend.



#### Who Will Benefit from this Webinar?

Chief Administrative Officers, Financial Officers, Purchasing Staff,  
Public Works and Engineering Staff, Fleet Staff.



#### Registration Cost

FREE but registration is required by emailing  
[admin@camacam.ca](mailto:admin@camacam.ca) or using the link below.

The Canoe Procurement Group of Canada helps municipalities, not-for-profit, and public sector organizations across the country with their procurement needs. Representing over 5,000 member organizations, the benefits of Canoe membership continue to grow. This session includes Canoe's procurement experts speaking to a more wholistic approach to purchasing - the total cost of procurement. Going beyond just the sticker price, this session will focus on the concept of considering both the direct and indirect costs and looking at the lifecycle of a purchase.

#### About the Canoe Procurement Group of Canada

The **Canoe Procurement Group of Canada** works with municipal associations across the country. The associations work with Canoe to provide member organizations access to preferential pricing on trade-compliant purchasing programs that leverage the collective buying power of all involved.

The Canoe team is proud to help members realize savings and efficiencies in a wide variety of product categories. Visit the [Canoe program directory](#) to learn more about the products and services available to members.

If you require more information or would like to schedule a specialized presentation in regard to a particular program, please contact one of our [Client Relations Managers](#) or [CAMA@canoeprocurement.ca](mailto:CAMA@canoeprocurement.ca).

#### About the speakers

##### David Dextraze, CET

Manager of National Partnerships  
Canoe Procurement Group of Canada



David is the Manager of National Partnerships for Canoe Procurement Group of Canada. Prior to working with the Canoe and RMA, David was the Director of Public Works overseeing utilities, waste management, bridges, fleet management, and road infrastructure for the County of Wetaskiwin. While with the county, David took part in the first Sourcewell equipment purchase with RMA in Western Canada. [dave@canoeprocurement.ca](mailto:dave@canoeprocurement.ca)

##### Tyler Hannemann, MBA

Manager of Supplier Relations  
Canoe Procurement Group of Canada



Tyler is the Manager of Supplier Relations for the Canoe Procurement Group of Canada. His team is responsible for creating the programs for Canoe and providing training to suppliers nationally. He has worked in both the public and private sector before coming to Canoe. Tyler currently has a Bachelors of Science degree and a Masters of Business Administration. [tyler@canoeprocurement.ca](mailto:tyler@canoeprocurement.ca)

##### Craig Pettigrew, FCIP, CRM

Manager of Insurance for RMA



Craig is the Manager of Insurance for the RMA, responsible for overall operation and management of the program. He also has direct responsibility for servicing the specific insurance needs of the organization's 30 largest (Tier I) accounts. Craig has over 25 years of experience in the insurance industry and is also the Deputy Attorney for the Genesis Reciprocal Insurance Exchange. [craig@rmainurance.com](mailto:craig@rmainurance.com)

##### Jeff Nichol

Director of Benefits, Canoe Benefits Program / Vice-President of Public Sector Consulting, Lane Quinn Benefit Consultants



Jeff is the Director of Benefits for the Canoe Benefits Program and the Vice President of Public Sector Consulting at Lane Quinn Benefit Consultants. Jeff and his team are responsible for providing employee benefit, retirement and HR solutions to Canoe members across the country. Jeff and his team have been working with the public sector over the past 8 years in partnership with Canoe and related municipal associations. [jeff@canoeprocurement.ca](mailto:jeff@canoeprocurement.ca)

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