



# Securing the Smart Municipality

With digital transformation  
comes great responsibility

# About David

- Bachelor of Arts,  
Information and  
Communications Studies
- Master of Business  
Administration
- Certified Information  
Security Manager
- Former journalist, soldier



# Our story

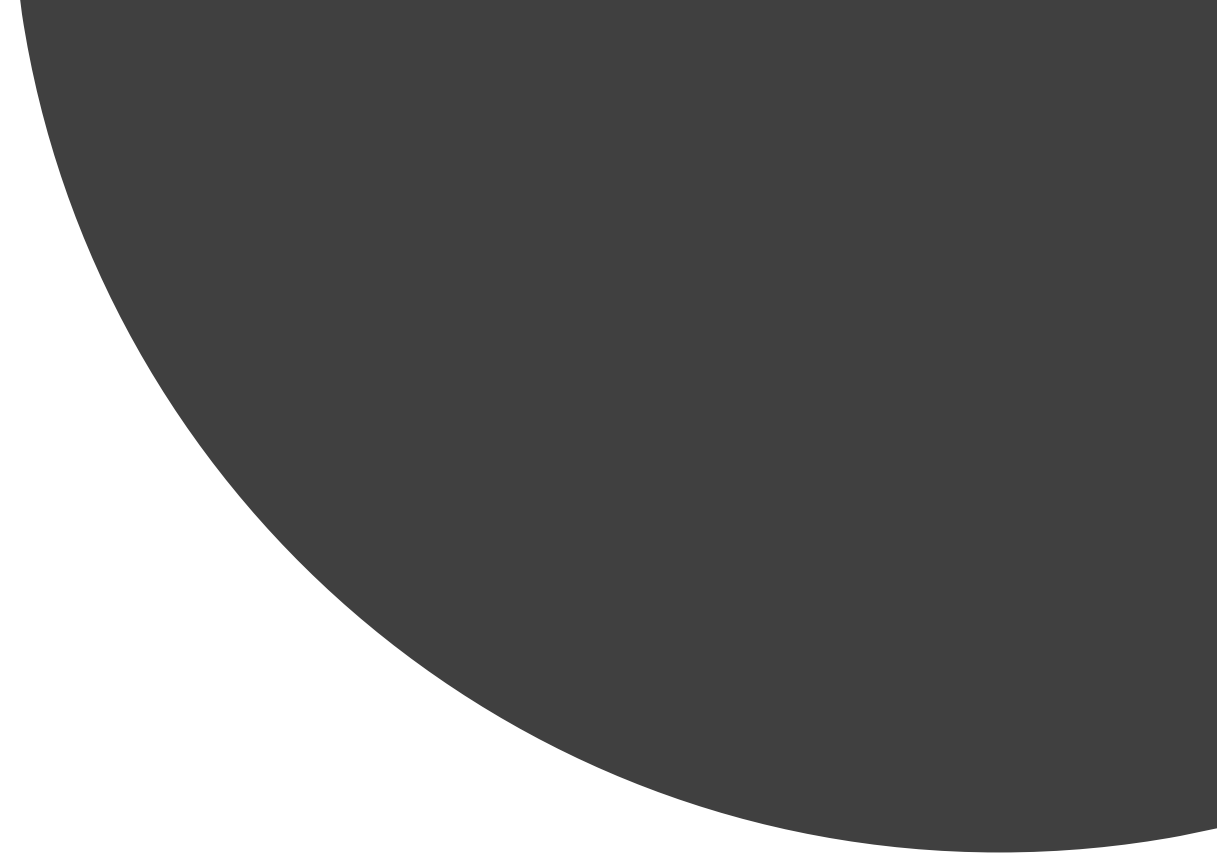
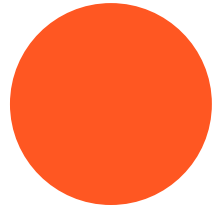
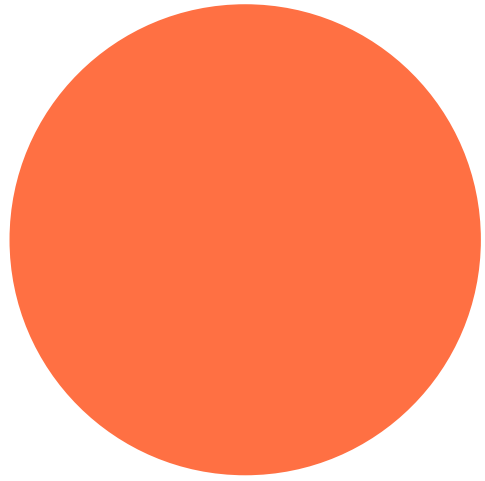
- Born from experience at the University of New Brunswick
- Dozens of clients across North America with users in 30+ countries
- Proudly Canadian



# Cyber history

- "Cyberspace" - William Gibson, '82 – Burning Chrome
- Cybernetics – Norbert Wiener, 1948
- Kubernētēs – Greek for steersman or helmsman





“The trouble with our times is that the future is not what it used to be.”

— **Paul Valéry**

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# How we perceive the Internet



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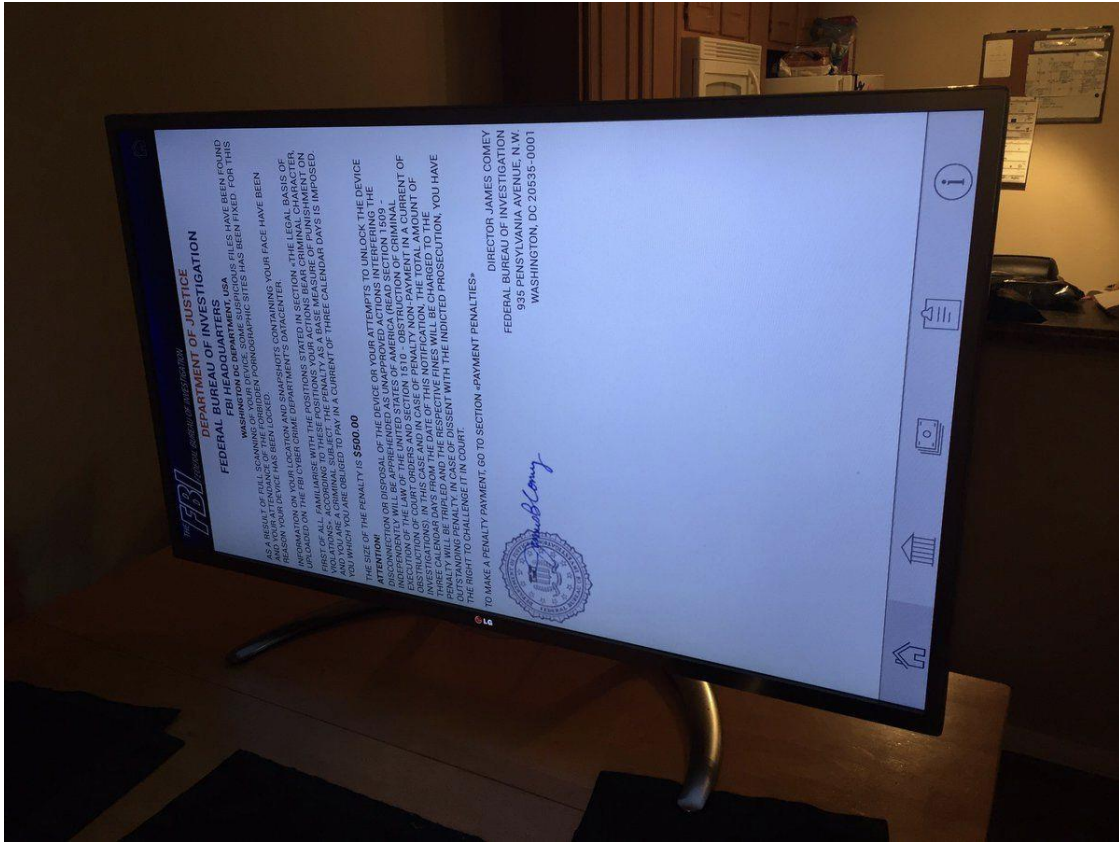
What it's  
really like



The Internet was never  
designed to be secure

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# Hacking the home



# How we ended up with hackable cars

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It started with a business decision

World's First

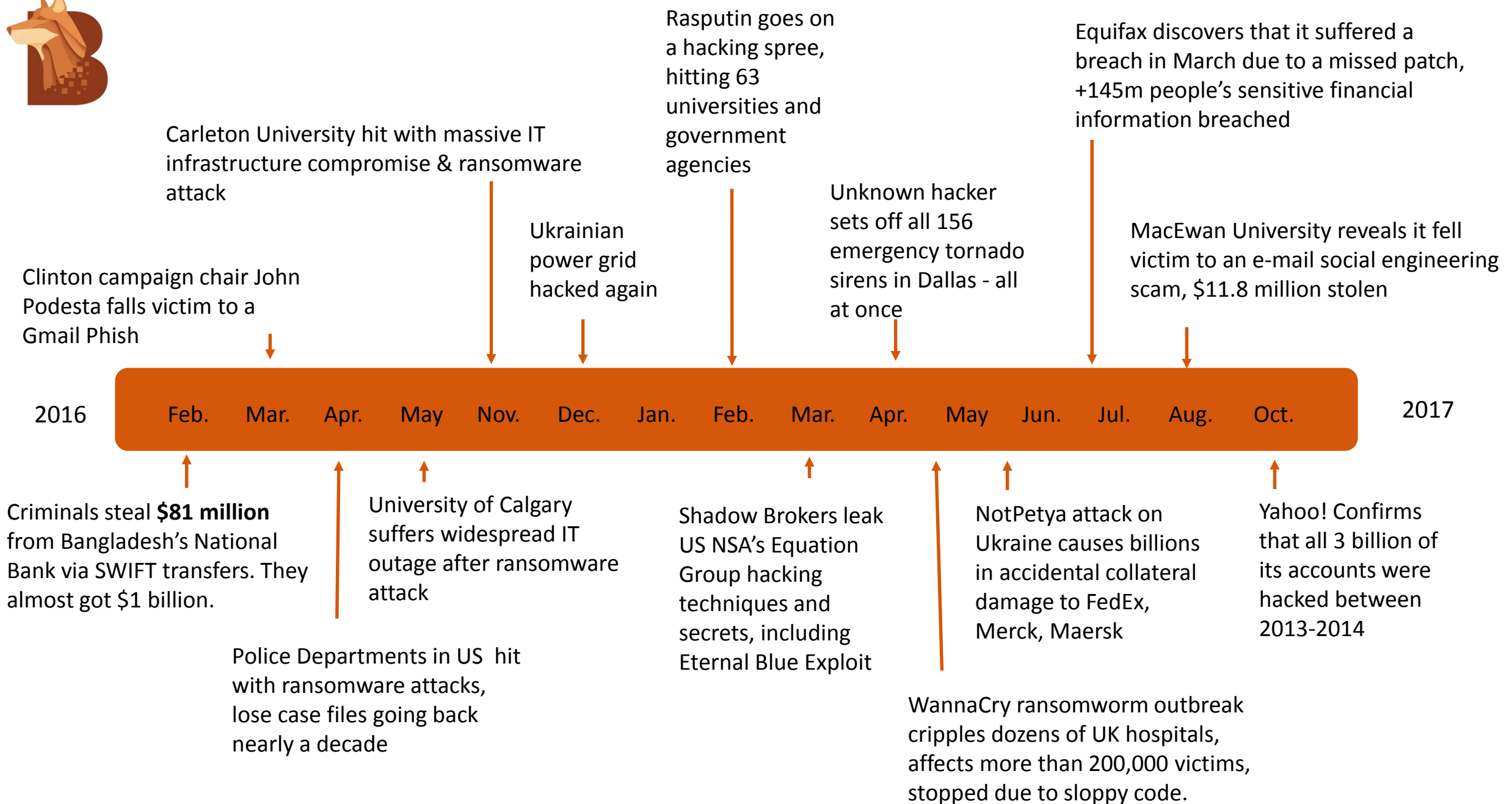
# Power Outage Caused by Hackers



Sending a message



When cyber truly gets personal



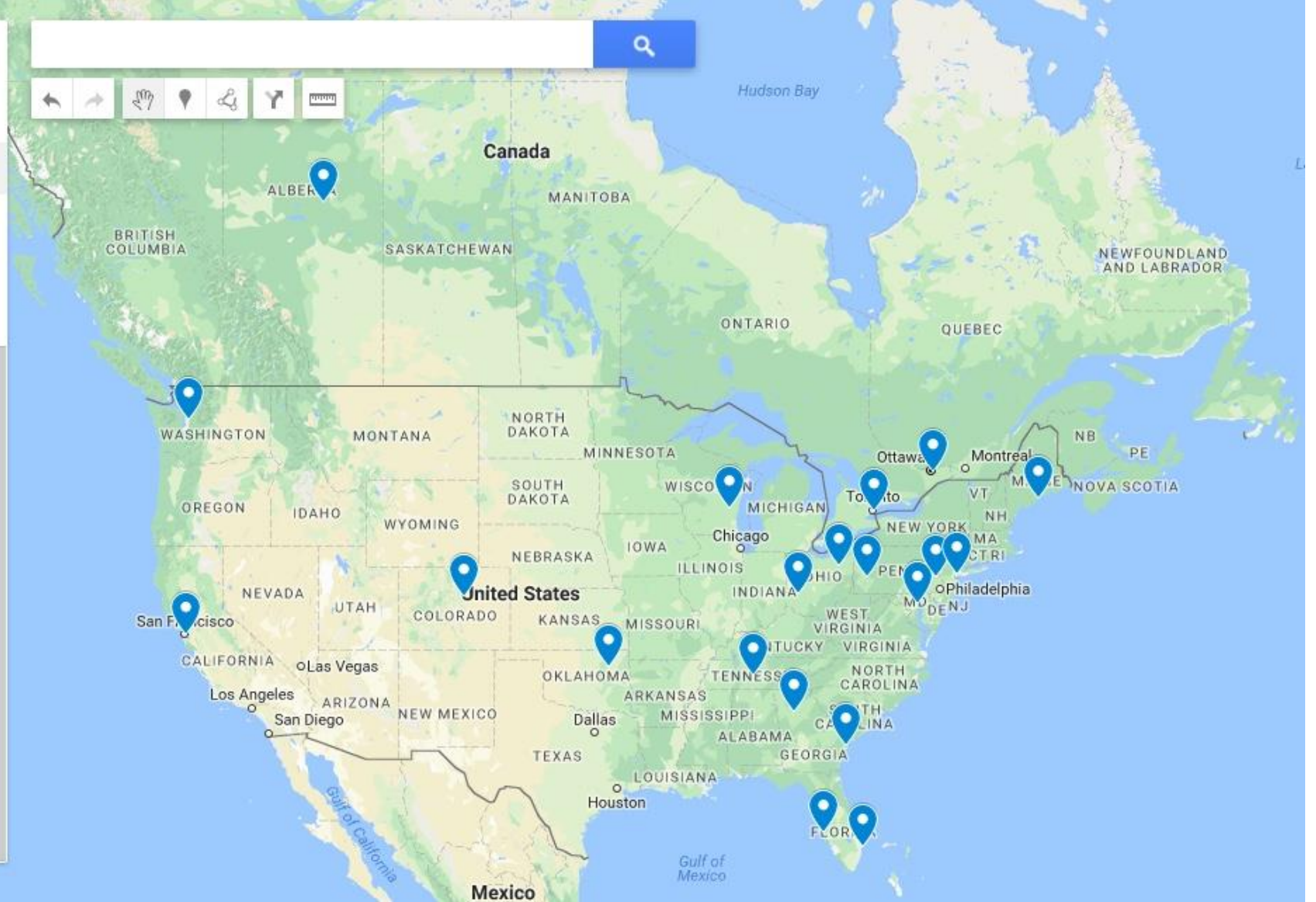
# Municipal Cybersecurity Incident...

All changes saved in Drive

Add layer Share Preview

- Tulsa
- City of Baltimore
- Fond du Lac
- New Kensington
- Riverside
- Spring Hill
- San Francisco
- Toronto
- Ottawa
- Rockport
- Yarrow Point
- Englewood
- Sarasota
- Allentown
- Newark
- Savannah
- Wabasca-Desmarais

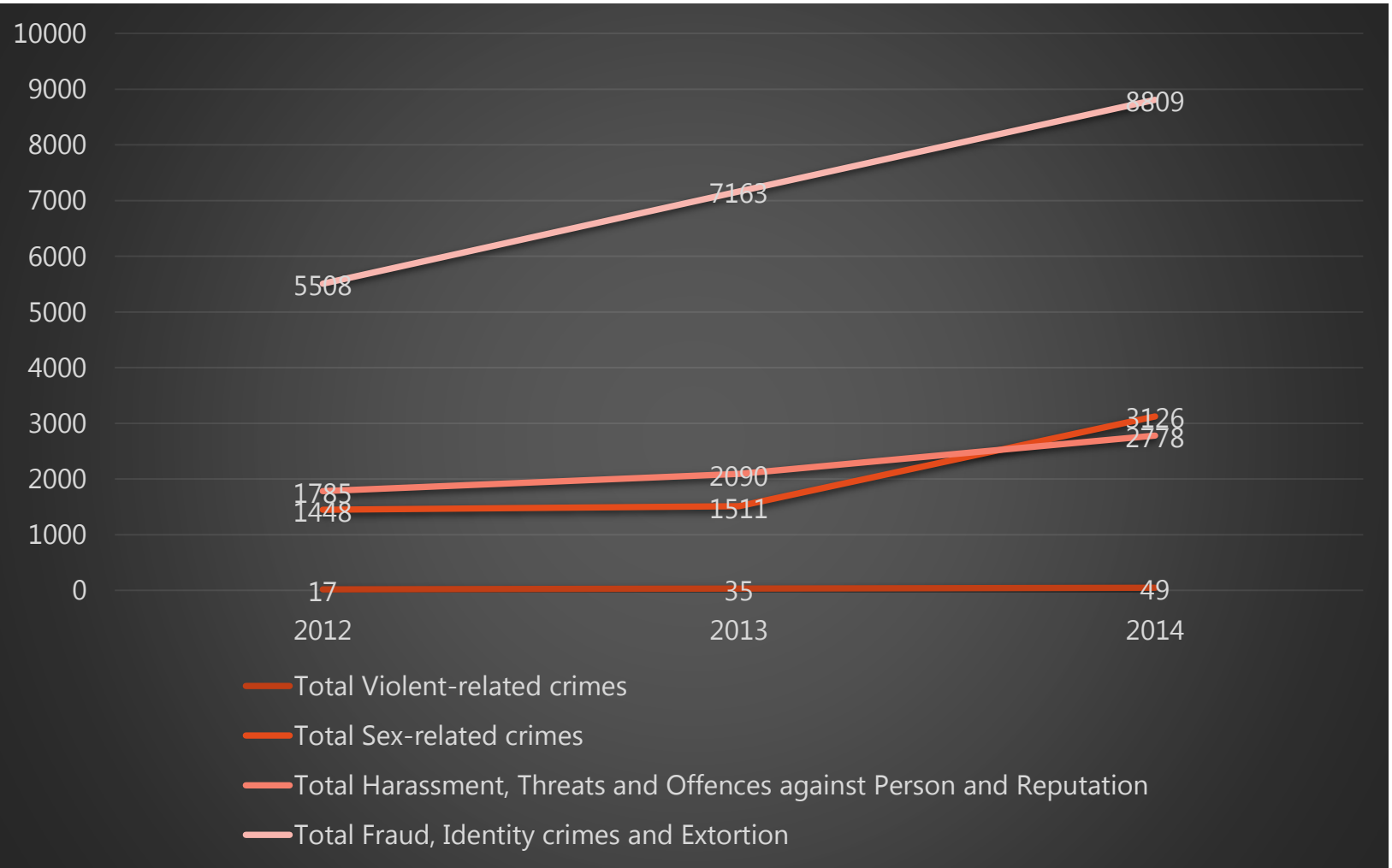
Base map



In only 6% of police reported cybercrimes are suspects ever identified

**CRIME SCENE**

# Police Reported Cybercrime in Canada





DATA BREACH  
SUPPLY  
HAS SIGNIFICANTLY  
OUTPACED DEMAND

9,198,580,292

Data Records Lost or Stolen  
Since 2013

In the past year the  
pace for data  
breaches has grown

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26  
%

# THE RISE OF RANSOMWARE RE



# THE PERFECT CYBER CRIME

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- It's easy - Crimeware-as-a-Service with 24-hour support chat lines and money back guarantees.
- It's convenient - no more hunting to find a buyer and working out how to get paid
- Price and demand are both unaffected by macro trends - it doesn't matter how many other victims are dealing with ransomware, each case is a unique market



We Have Your  
Data PAY!

# The increasing security cost of efficiency



# CITY OF ATLANTA

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- Dedicated professional cybercriminal group called SamSam crippled city computers, networks and online services
- Major outage lasted more than a week. Recovery continues.
- Total clean-up cost estimated at more than \$4 million USD



A long-exposure photograph of the Atlanta skyline at night. The city's lights are visible against a dark blue sky. In the foreground, a multi-lane highway is shown with vibrant light trails from cars, creating a sense of motion. Several highway signs are visible, including one for Memorial Drive and another for Augusta, Birmingham, and Fulton St. The text is overlaid on the image in a large, bold, black font.

**"Over the course of our campaign, we had had at least 100 forums, and we had talked about every single thing I thought there was to talk about, and cybersecurity was not a topic of conversation,"**  
**- Atlanta Mayor Keisha Lance Bottoms.**





# CITY OF FREDERICTON

- Launched first city-wide cybersecurity awareness and simulated phishing program in September 2017
- 75% of police department completed mandatory training in first 30 days. 100% completed in May.
- 70% of entire city team completed training by May 2018 (voluntary and mandatory)
- 91% of those who completed training found it beneficial

# Managing Cyber Risk

- 1) What key organizational objectives and processes are vulnerable to cyber threats?
- 2) What is management's strategy to manage these risks effectively? What framework is being used and why?
- 3) How do you measure the success of your efforts?
- 4) What is our incident response plan? When was it last tested?
- 5) Do our business continuity plans / disaster recovery plans include cyber attacks?





**BEAUCERON**

- Dashboard
- Division Management ▶
- Education
- Risk Management ▶
- Simulations ▶
- Incidents
- Rewards
- Reporting
- Configuration ▶
- Feedback

## NIST Readiness

### What is NIST Readiness?

The NIST Cybersecurity Framework (NIST CSF) provides a policy framework of computer security guidance for how private sector organizations can assess and improve their ability to prevent, detect, and respond to cyber attacks. The NIST framework covers people, process, organizational culture and technology in a comprehensive way with references to helpful guidelines and standards such as the SANS Top 20 Critical Security Controls (CSC), ISO 27001, COBIT 5 for Security and other standards.

This NIST readiness report will help your organization understand its cybersecurity strengths as well as areas for improvement or maturity. Achieving a mature state using this framework will help your organization reduce risk and move towards more formal cybersecurity certifications such as ISO 27001.

# 36%

Your Organization's NIST Readiness Score

Click a category to see your NIST readiness level

Q Identify

Protect

Detect

Respond

Recover

7

### Identify

Category	Subcategory
<b>Asset Management (ID.AM):</b> The data, personnel, devices, systems, and facilities that enable the organization to achieve business purposes are identified and managed consistent with their relative importance to business objectives and the organization's risk strategy.	<b>ID.AM-1</b> Physical devices and systems within the organization are inventoried
	<b>ID.AM-2</b> Software platforms and applications within the organization are inventoried
	<b>ID.AM-3</b> Organizational communication and data flows are mapped
	<b>ID.AM-4</b> External information systems are catalogued
	<b>ID.AM-5</b> Resources (e.g., hardware, devices, data, and software) are prioritized based on their classification, criticality, and business value
	<b>ID.AM-6</b> Cybersecurity roles and responsibilities for the entire workforce and third-party stakeholders (e.g., suppliers, customers, partners) are established

# A Comprehensive, Automated Cybersecurity Management Platform

## Outcomes for Organizations

- Organizational capability to identify and mitigate human centric risks of cybercrime.
- Enable executives, leaders and employees with actionable insight and intelligence to measure, manage and monitor risks.
- Reduce burden on already constrained resources and IT/Sec expertise
- Reduce exposure to unexpected risks, costs and impacts of cybercrime.

## How We Do It

- Proprietary Risk Score at the Individual, Division and Organization level
- Comparative Analytics
- Attitudes, Awareness and Perception Surveys
- Cyber Awareness Training
- Phishing Simulation
- Real Incident Tracking
- Assigning Rewards for Good Security Behaviour
- Custom Course Creation
- Technology & Process Self Assessments
- Insightful Dashboards and Reports

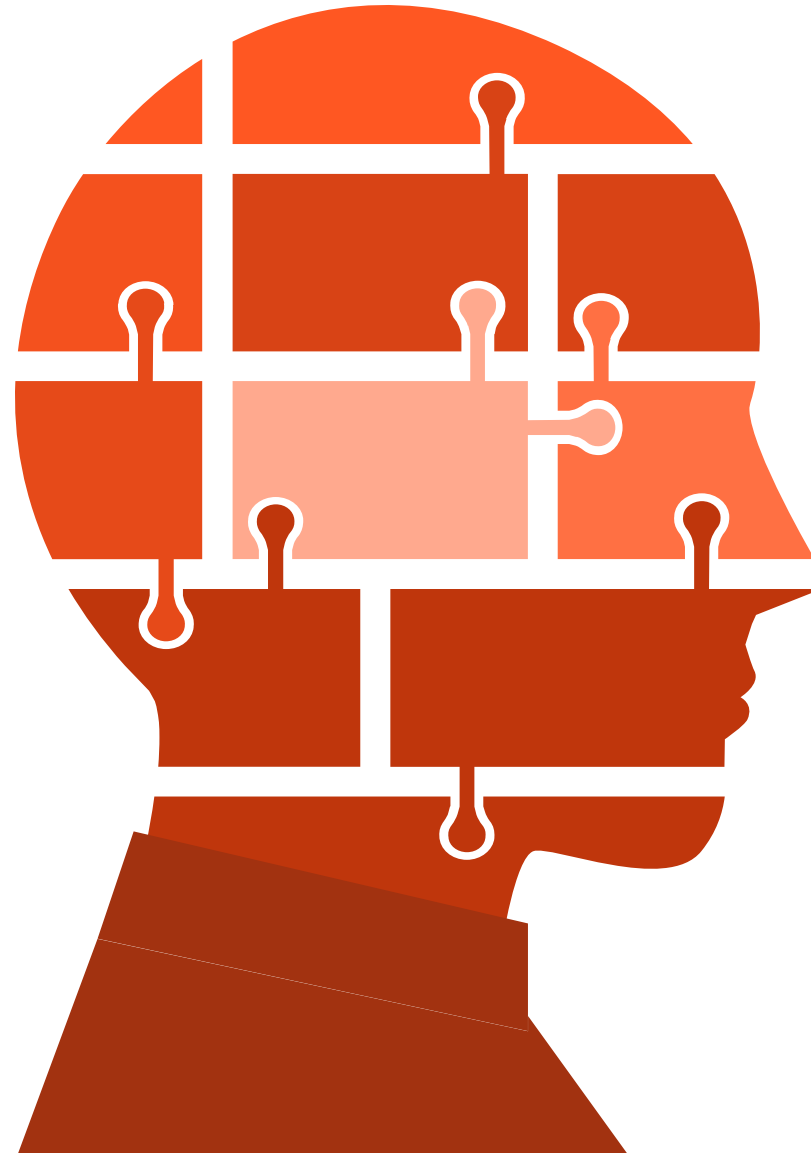
# Empowering employees to manage their cyber risk

## Organizational Members

**Beyond Awareness:** Beauceron's personal cyber risk score helps team members connect the dots between awareness and behaviour

**Engaged in Security:** The combination of just-in-time education, phishing simulations and timely communication creates true engagement through gamification

**Rewarding Positive Behaviour:** Beauceron's reward tool provides incentives and real-time feedback for reporting simulated phishes or other beneficial security behaviours



## Security Awareness Team

**Automated Campaigns:** Beauceron's automated approach to deploying education, surveys and phishing frees up security team resources

**Insightful Real-Time Analytics:** Beauceron's powerful analytics, reports and dashboards makes it easier to identify security awareness strengths, weaknesses, threats and opportunities

**Integrated platform:** Beauceron's integrated solution provides a single platform for the team to manage with a single pane of glass for all of cybersecurity awareness

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Every employee is given their own individualized dashboard which becomes their **one-stop shop** for cybersecurity awareness.

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**They  
can:**

Review their personal cyber risk score,

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Compare their score to others in their division,

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Complete surveys,

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Complete education

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Learn about their exposures to cybercriminals

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Learn about any simulated or real *incidents* they fell victim to

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Learn about any *rewards* they've been given

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Receive security news and updates

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# Do we have the right plan?

- How are we protecting citizen and client information?
- How much are we spending on cybersecurity and what are the outcomes?
- How are our disaster recovery, business continuity and incident response plans updated, communicated and tested?



Learn more

## City of Fredericton Case Study:

- [beauceronsecurity.com/fredericton](https://beauceronsecurity.com/fredericton)

## Beauceron News and Updates

- [beauceronsecurity.com](https://beauceronsecurity.com)

## Request a Demo

- [beauceronsecurity.com](https://beauceronsecurity.com)